

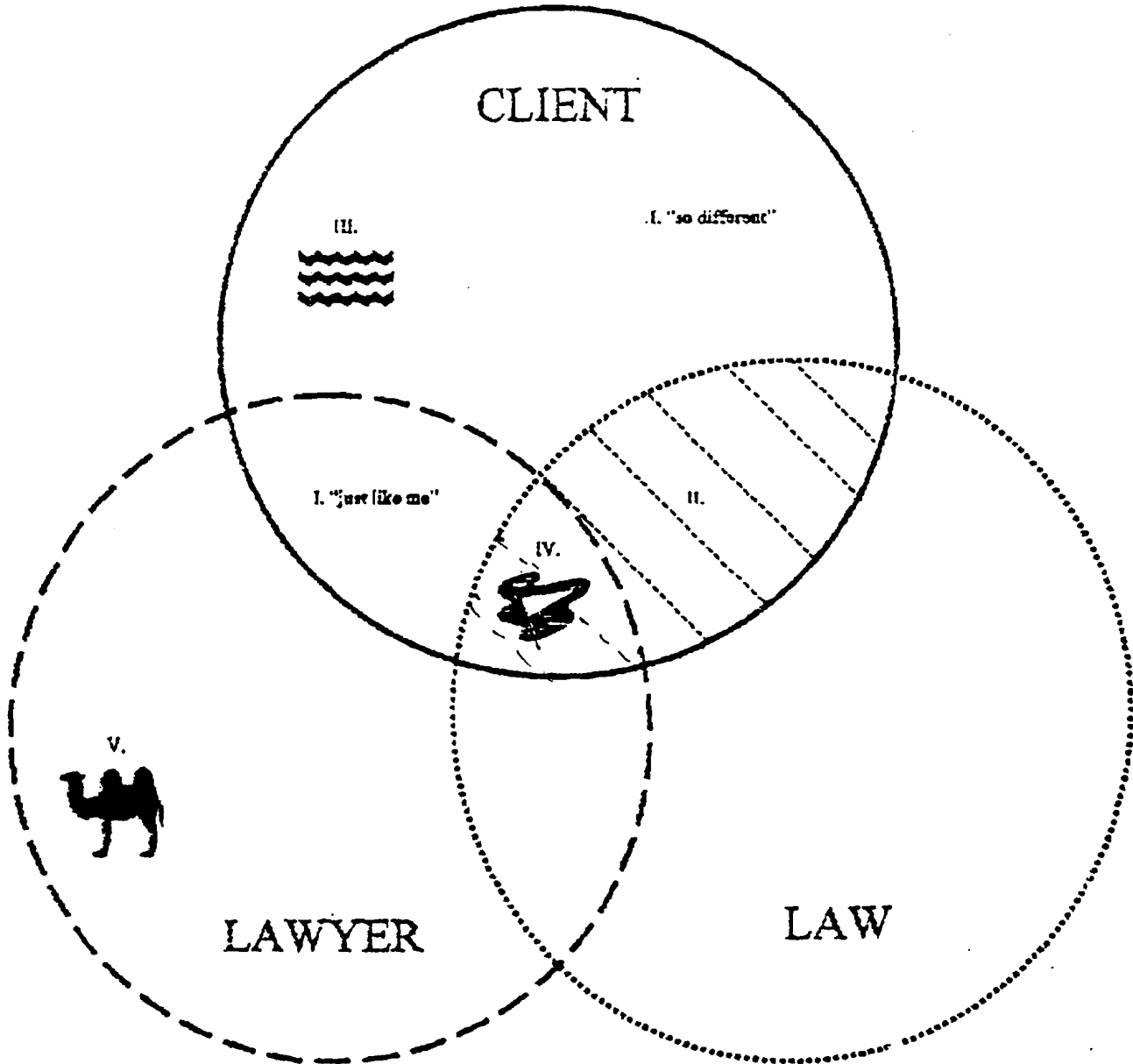
FIVE HABITS OF CROSS-CULTURAL LAWYERING

I. DEGREES OF SEPARATION/CONNECTION

inventory and note lawyer/client differences/similarities

II. THE THREE RINGS

create an overview snapshot of the interrelation of client/lawyer and legal worlds



III. PARALLEL UNIVERSES

brainstorm alternative explanations for client behavior

IV. RED FLAGS/CORRECTIVES

identify warning signals (& early responses) of faltering lawyer/client communication and understanding

V. THE CAMEL'S BACK

identify and neutralize factors that tend to lead to unacceptable lawyer behavior